

ESSENTIAL INFORMATION FOR BUSINESS PEOPLE

# BUSINESS ESSENTIALS®

JANUARY 2019 | EDITION 414

*the  
extras*

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MANAGING DIRECTOR  
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## CONTACT THIS MONTH'S SPEAKERS

**For more information about the topics discussed on this program, please contact the relevant organisations listed below.**

### **ECONOMIC OUTLOOK 2019**

**Professor Neville Norman, Melbourne University**

neville.norman@unimelb.edu.au

### **USING STORIES TO BOOST SALES**

**Mike Adams, Author, 'Seven Stories Every Salesperson Must Tell'**

mike.adams@gifocus.com.au  
mysevenstories.com

### **CREATIVE WAYS TO REWARD STAFF**

**Karen Gately, Corporate Dojo**

03 9670 6711 / 0414 825 551  
karen@corporatedojo.com  
corporatedojo.com

### **SIMPLE STEPS TO FAST-TRACK PRODUCTIVITY**

**Scott Stein, Author, 'Leadership Hacks: Clever Shortcuts to Boost Your Impact and Results'**

0412 990 919  
scott@scottstein.com  
scottstein.com

### **CONTINUED REASONS FOR BUSINESS**

#### **"PRE-NUPS"**

**Andrew Henshaw and Scott McKenzie, Velocity Legal**

andrew@velocitylegal.com.au  
scott@velocitylegal.com.au  
velocitylegal.com.au

### **ESTATE PLANING – GETTING IT RIGHT! (final)**

**Michael Jones, Cummings Flavel McCormack**

03 9252 0800  
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cfmc.com.au

**Greg Keady, APW Partners**

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gkeady@apwpartners.com.au  
apwpartners.com.au

### **MANAGING A ROCKY SHAREMARKET**

**Elio D'Amato, Lincoln Stock Doctor**

1300 676 333 or 03 9854 9444  
lincolnindicators.com.au

### **PERSONALITY ASSESSMENT - IT'S GOOD FOR BUSINESS**

**Diederik Gelderman, Body Language Australia**

bodylanguageaustralia.com



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We have significant breadth of experience, having worked with successive governments in tax law development and holding key positions on advisory and education committees with professional tax bodies.

David Kent, Michael Jones and Neil Flavel lead a group of dedicated taxation professionals.



see further

## Individual resident marginal tax rates for the year ended 30 June 2019

TAXABLE INCOME	TAX ON THIS INCOME
\$0 – \$18,200	Nil
\$18,201 – \$37,000	19c for each \$1 over \$18,200
\$37,001 – \$90,000	\$3,572 plus 32.5c for each \$1 over \$37,000
\$90,001 – \$180,000	\$20,797 plus 37c for each \$1 over \$90,000
Over \$180,000	\$54,097 plus 45c for each \$1 over \$180,000

This new tax scale depends on the passage of legislation. The tax rates do not include the Medicare Levy of 2%. Your Medicare levy is reduced if your income is below a certain threshold and in some cases you may not have to pay the levy at all. The thresholds are higher for seniors. If your income is above the thresholds, you may still qualify for a reduction based on your family taxable income.

For more visit our website, [www.cfmc.com.au](http://www.cfmc.com.au)

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